



October 3, 2018

To: All TPI Distributors and Representatives

With the implementation of Tariff surcharges by the government beginning in July and now, October 1st, we have no choice but to initiate the price increase we had announced effective January 1st, 2019, to be effective October 15th, 2018. This adjustment will now include these Tariff surcharges. There may be further changes necessary if the government decides to include other materials or increase current surcharges.

We know these are unprecedented times relating to cost increases and have tried to minimize any and all adjustments. Our data base will be updated and the new list pricing will be posted on our website. For our Electrical Channel, the IDW will be updated as well.

We appreciate your continued support!

Dan Berry
Executive VP Sales Marketing
TPI Products Group

